

## *Business and Educational Partners*

OLT actively seeks to distribute its professional education courses through business and educational partners. Business partners are typically consumers of continuing professional education in more than one location. Business partners can handle their own course registrations or have OLT provide that service along with delivery of the courses, instructor, and technical support.

Educational partners are partners who are also fully qualified educational institutions. Educational partners are typically schools or departments in schools that offer degree programs, continuing education courses and/or personal development programs across a variety of disciplines.

OLT can serve as a course development element for its partners. Creating online courses can be a costly activity. Often a single institution cannot enroll a sufficient number of students to generate a return on investment to cover the cost of developing and delivering distance education courses. Through our partnerships, OLT is able to gain enough market share to justify course creation and distribution. We develop courses with subject matter experts and then offer those courses for distribution through our partner institutions and other distribution channels. Partners may handle their own course registrations or use our convenient online shopping cart system, and OLT provides delivery of the courses, instructor support, and technical support.

## *OnLine Training Institute*

OLT was established in 1997 to develop and distribute educational products via the Internet. Courses are developed and distributed for insurance pre-licensing courses, continuing education, study aids for insurance and real estate representatives, GED and high school completion, educational enrichment/self-help courses, and continuing professional development. In our 20+ year history we have achieved over 64,000 student registrations!

OLT partners with companies, colleges, and other institutions to cater to their learning needs. All of the OLT training products are online and use the latest Internet technologies. In addition, OLT works with its clients and partners to provide the best virtual learning environment possible.

OLT's experienced faculty and staff are available to work with students on any problems that might arise while they complete their coursework. The faculty is available by email or phone to help students understand concepts of the industry. The OLT staff is available by email and phone to help with technical difficulties that the students might encounter.

With OLT, companies do not just find a virtual pre-licensing provider, but an educator, mentor, and adviser willing to go the extra mile to make sure that our students reach their full potential.



**For additional information go to  
[www.oltraining.com](http://www.oltraining.com)  
or call toll-free 866-357-0841**

# OnLine Training Institute

## Corporate Training



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Distributing information, education, and training worldwide via the Internet

## OnLine Training Institute

Corporate Training via the Internet



Founded in 1997, OLT develops and distributes online professional education products, pre-licensing courses, and study prep drills and practices.

Your company's corporate training can benefit from the best online training environment possible for your business in-house, or anywhere in the world through OLT.

With OLT, companies do not just find a virtual provider, but a friend willing to go the extra mile to help individuals reach their full potential.

To schedule a Corporate Training Course Development Consultation or if you would like to start a Corporate Training Program for your business, call OnLine Training at 866-357-0841 or visit [www.oltraining.com/ct/](http://www.oltraining.com/ct/).

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## OLT Saves You Time and Money by:

- Ensuring that your corporate training and brand recognition meets today's industry standards.
- Using your own Subject Matter Expert and materials so your company controls training costs.
- Converting on-site training to an online format using your materials and your Subject Matter Expert (SME).
- Providing options that enhance the learning experience anywhere there is Internet connectivity for your employees.
- No minimum class size required. Train anyone when you need to.
- No transportation costs. Educate more people for less money than traditional classroom training sessions.
- Provide training and educational programs to widely dispersed students.
- Monthly billing, which allows multiple students to go through our training program with one payment.
- Provide feedback to Training Managers so that they are kept abreast of their students' progress.
- Provide verification of completion and/or certificates of completion.
- Offer optional group-rate discounts



## What is a virtual classroom?

A virtual classroom provides an educational and training environment that is comparable to the traditional classroom. However, in a virtual classroom, students can learn at their own pace and have individualized instruction as needed from their instructor.

## Will students benefit from online training?

Yes, research supports this method. In a comparative study, online students learned better than classroom students with the same instructor, same course, and same Final Exam. The classroom student test average was 81%, while the online student test average was 92%. The online student's learning was also more consistent.

## The Instructor

In the traditional classroom there is one instructor and many students. In the virtual classroom there is a training design team and subject matter experts that focus on delivering instruction to one student. Interaction between the instructor and the student can be very structured or less formal as desired.

## Enrolling

Partner institutions can have students enrolled in three ways: students can self-enroll through an online form, coordinators can enroll students as a batch by phone, or coordinators can enroll students as a batch by email.

## Attendance and Progress

In the traditional classroom we can know who is present, but it is difficult to know whether all the students are paying attention or learning. OLT and the partner institution can monitor student access in the course along with their test scores. The virtual classrooms are password protected for security. The instructor has the capability of viewing student reports to determine their progress in their coursework.